

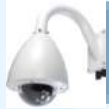


# **SOUTHWEST SYSTEMS**

**HISTORY  
SYSTEM INTEGRATOR SERVICES  
CLIENTS AND CUSTOMERS  
PROJECTS OF SIGNIFICANCE  
SUPPORT STRUCTURES  
SOCIAL RESPONSIBILITIES**

# SERVICES

Bringing people & technology together seamlessly



Video surveillance



Vehicle HD cameras



Access Control - Proximity



Access Control - Biometric



Communication Systems



Conferencing



Physical access controls  
Turnstile & traffic barriers



Traffic barriers



*Systems Integration*

Fire Detection & Gas  
Suppression



Intrusion Alarm



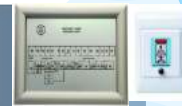
X-ray Scanner & Metal  
Detector



Asset Manage  
- RFID tagging



Patient Call



Service & Support  
(SLA)



# HISTORY

- Founded in 1992 as Lansafe Electronic Services cc
- In 2000 converted to (Pty) Ltd.
- Traded as Southwest Systems since 1998
- Company formed due to opportunities with large scale complex SA and European based Casinos
- Vast knowledge in CCTV and Access control
- Turnkey solutions in both industrial and commercial sectors
- We are a committed SMME company
- BBBEE shareholding stands at 100%
- We sub-contract PDI companies
- Formal agreements are in place with PDI's with an emphasis on transfer of skills
- We are product agnostic
- We offer solutions that best suit the customers budget and requirements

# SYSTEM INTEGRATOR SERVICES

- Supply, installation, commissioning, and maintenance of;
- CCTV Camera systems
- Intrusion/perimeter detection systems
- Access control – proximity card, biometric
- Fire Detection & Gas suppression systems
- Audio visual, reception management, and public address systems
- On-board vehicle video surveillance systems
- Traffic Barriers, turnstiles and gates
- RFID tagging of capital equipment

# **SOME OF OUR CLIENTS IN THE ELECTRONIC SECURITY SECTOR**

- **Nelson Mandela Children Hospital**
- **The Pan African Parliament**
- **ACSA @OR Tambo International Airport**
- **RBA for the Royal Bafokeng Sports Stadium**
- **Dept. of Public Works**
- **Sasol Pension Fund**
- **SA Local Government Association (SALGA)**
- **National Home Builders Reg. Council (NHBRC)**
- **Dept. of Economic Development**
- **Dept. of Public Enterprises**
- **ESKOM**
- **South African Revenue Services (SARS)**
- **SA Post Office (SAPOS)**
- **Industrial Development Corporation (IDC)**
- **Baragwanath Hospital**
- **Zola Hospital in Jabulani**
- **Steve Biko / PTA Academic Hospital**
- **Dept of Public Transport & Roads**
- **Dept. of Safety & Security**
- **JHB High Court & PTA High Court**
- **AngloGold**
- **EWC – Various Campuses**
- **MTC – BRT CCTV Maintenance**
- **KTSD**
- **Thelle Mogoerane Regional Hospital**
- **RAF – National Offices**
- **Market Theatre**
- **Diepsloot Police Station**

# PROJECTS OF SIGNIFICANT VALUE IN RECENT YEARS HAVE BEEN

- **ACSA @OR Tambo Airport** – **R12+ million**
- **Royal Bafokeng Administration (FIFA)** – **R7 million**
- **New Hospital, 'Jabulani, Soweto** – **R13+ million**
- **Pan African Parliament** – **R2+ million**
- **Dept of Public Works (various)** – **R4.5 million**
- **EWC (various)** – **R4+ million**
- **Thelle Mogoerane Regional Hospital** – **R4.4 million**
- **PTA Academic Hospital** – **R5 million**
- **Nelson Mandela Children Hospital** – **R4.5million**
- **MTC / BRT** – **R30.6million**

# THE EXTERNAL SUPPORT STRUCTURES AVAILABLE TO SOUTHWEST SYSTEMS ARE THE FOLLOWING

- Montlanthe Attorneys are engaged as official Legal Counsel for Southwest Systems.
- UBUCULE Inc. - Auditors
- Gallelorisk Insurance Brokers have been contracted to look after the insurance needs of the company, its business and members.

# STATUTORY REGISTRATION BODIES

- Construction Industry Development Board (CIDB) reg # 100787,  
grading 6SA PE, 5SF PE.
- Private Security Industry Regulatory Authority (PSIRA) reg # 984126
- South African Intruder Detection Services Association - SAIDSA # 1375
- SAQCC Fire
- CIP registered
- Safety & Security SETA (SAS\_SETA) # L320720305.
- Guarantor – First National Bank.
- Progressive Business Forum # JHBS40202.
- BBBEE rating level 1
- Central Supplier Database Number: MAAA0133471



# SOCIAL RESPONSIBILITY

- Southwest Systems has taken on board, and committed itself to be an official sponsor of the National Children's Rights Committee. It is envisaged that a percentage of yearly income generated from projects will be pledged as part of Southwest Systems' social responsibility to the plight of children.
- Contributions to other causes, such as the Woodside Sanctuary, the Organ Donor Foundation, Hospice and Cotlands for example, also form part of our regular commitment to social responsibility.
- Contributions were made to the Tsunami disaster fund, and to Ms. Zodwa Radebe, an Osteogenesis imperfecta sufferer, and in support of the Dept. of Public Works' Succeed Magazine promotion, and the Progressive Business Forum.

# SOUTHWEST SYSTEMS SHAREHOLDING

- The current BBBEE shareholding is *100%* with an envisaged minimum BBBEE ownership of *90%*
- A focused program is in place to increase the current female shareholding to *10%*.
- Only employees of Southwest Systems are considered eligible for shareholding
- All employees are encouraged to become shareholders in the company

# REFERENCES ON SOUTHWEST SYSTEMS MAY BE OBTAINED FROM

- **EWC** Frank Duarte  
(011) 322-1600
- **MTC / BRT** Siviwe Mafanya  
(010) 980 0906
- **DID - Hospitals** Mr. William Raphalalani  
(011) 432-0393
- **RAF** Ms. Khensani Maboya  
(012) 429-5541
- **ESKOM** Ms. Matshipu Boroko / Mr. Conrad Mmako  
(011) 711-3111 / 2882
- **SALGA** Mr. Ben Petzer / Mr. Phumlani Mavuka  
(012) 369- 8000
- **KTSD** Class Baloyi  
082 839 3329

# SUMMARY

- With numerous competitors offering similar services, Southwest Systems distinguishes itself in the market place with it's commitment to customer support and service.
- Although not yet certified Southwest Systems adheres to the ISO9000 standards
- All staff receive on-going work related training to keep abreast of the latest technological and management developments

# CONTACT DETAILS

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- Website: [www.southwestsystems.co.za](http://www.southwestsystems.co.za)

# DIRECTORS MESSAGE

As a potential client to Southwest Systems,  
we look forward to providing you with both products  
and service of the highest quality.

Yours truly,

David Maboi  
Managing Director  
for Southwest Systems

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